

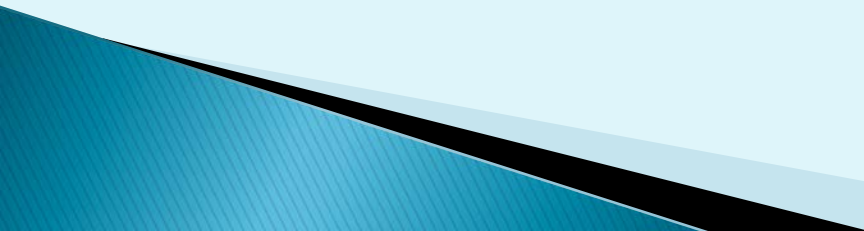
U.S. Small Business Administration

SBA

Your Small Business Resource

**CHRIS EISCHEN
PROCUREMENT CENTER REPRESENTATIVE
AREA IV
29 March 2017**

TOPICS

- ▶ ROLES OF A PROCUREMENT CENTER REPRESENTATIVE
 - ▶ SBA SUB-NET
 - OPPORTUNITIES
 - ▶ DYNAMIC SMALL BUSINESS SEARCH
 - LOCATING SMALL BUSINESSES
 - ▶ LIMITATIONS ON SUBCONTRACTING
- 

Procurement Center Representative (PCR)

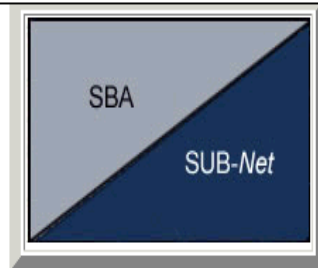
PCRs increase the small business share of Federal procurement awards by initiating small business set-asides, reserving procurements for competition among small business firms; providing small business sources to Federal buying activities; and counseling small firms. In addition, PCRs advocate for the breakout of items previously acquired under full and open competition to be set-aside for capable small business concerns.

SBA SUB-Net

<http://web.sba.gov/subnet/search/index.cfm>

SUB-Net -- Electronic Bulletin Board for Subcontracting Opportunities

- ▶ Free
- ▶ Quick Registration
- ▶ Ability to Post Notices
- ▶ Review Opportunities



SUB-Net

[Text Only](#)



NEW FEATURES:

- You may add upto 25 NAICS on the Post Enter or Edit Solicitation Screen.
- Solicitation Report is now available for SUB-Net Admins.
- CCR link has been replaced with SAM in SUB-Net home page.
- SUB-Net Admins can now be able to update any solicitation in Admin Edit Solicitations screen.
- View Archive Solicitations under Search is now available to display all the expired solicitations with Bid Closing Date as of Yesterday.

U.S. Small Business Administration Subcontracting Network

SUB-Net: A place where prime contractors post "solicitation" or "notice of sources sought" (NSS) for small business

The use of SUB-Net fulfills the function set forth in [Federal Acquisition Regulation \(FAR\) 5.206](#), Notice of Subcontracting Opportunities, for contractors and subcontractors to post notices and thereby increase competition for subcontracts.

Also see SBA's [Subcontracting Opportunities Directory](#)
[DSBS-Dynamic Small Business Search Engine](#) in [SAM](#) - System for Award Management

[DISCLAIMER](#)

Last modified: 12/26/2012 12:00:00 AM SBA Processing: 0.216 seconds Version: SubNet 5.0

[> FirstGov](#) [> E-Gov](#) [> Regulations.gov](#) [> White House](#)

* Privacy & Security * Information Quality * FOIA * No Fear Act * ADA

Session timeout in 60 minutes.

DYNAMIC SMALL BUSINESS SEARCH

http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

Dynamic Small Business Search (DSBS) is a free portal sponsored by the Small Business Administration, used for entering and searching Small Business sources that want to do business with the Federal Government.



DSBS

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.

All form fields that require typing in data have "tooltips" with data format information.



NEW FEATURES FOR MOBILE USERS:

Phone number hotlinks can be used to dial the number on mobile phones.
Address hotlinks can be used to show the address in Google Maps.

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data certifications relating to 8(a) Business Development, HUBZone or Small Disadvantaged Business status. The SBA strongly contracting officers diligently review a bidder's small business self-certification before awarding a contract.

Location of Profile

States:

- (any state)
- AL - Alabama
- AK - Alaska
- AA - American Atlantic (APO/FPO)
- AE - American Europe (APO/FPO)
- AP - American Pacific (APO/FPO)
- AS - American Samoa
- AZ - Arizona
- AR - Arkansas
- CA - California

Searching within a State:

(Requires exactly one state from the State list at left.)

Congressional District: [Help](#)

County: [Lookup](#) [Help](#)

[\(How to make multiple selections.\)](#)

Area Code or Phone Number Initial Fragment

Limitations on Subcontracting

- ▶ Section 1651 National Defense Authorization Act of 2013
- ▶ In the case of a contract for services, may not expend on subcontractors more than 50 percent of the amount **paid** to the concern under the contract.
- ▶ In the case of a contract for supplies (other than from a regular dealer in such supplies), may not expend on subcontractors more than 50 percent of the amount, less the cost of materials, **paid** to the concern under the contract.
- ▶ In the case of a contract for general construction, it will not pay more than 85% of the amount paid by the government to it to firms that are not similarly situated.
- ▶ **Similarly Situated Entities** – Contract amounts expended by a covered small business concern on a subcontractor that is a similarly situated entity shall not be considered subcontracted.
- ▶ SBA Final Rule – 81 FR 34243 (May 31, effective June 30, 2016)

NDAA 2013 Final Rule – LOS

- ▶ Similarly situated entity is a subcontractor that has the same small business program status as the prime contractor.
- ▶ This means that: for a HUBZone requirement, a subcontractor that is a qualified HUBZone small business concern; for a small business set-aside, partial set-aside, or reserve a subcontractor that is a small business concern; for a SDVO small business requirement, a subcontractor that is a self-certified SDVO SBC; for an 8(a) requirement, a subcontractor that is an 8(a) certified Program Participant; for a WOSB or EDWOSB contract, a subcontractor that has complied with the requirements of part 127.
- ▶ 13 CFR 125.1

NDAA 2013 Final Rule – LOS

- ▶ In addition to sharing the same small business program status as the prime contractor, a similarly situated entity must also be small for the NAICS code that the prime contractor assigned to the subcontract the subcontractor will perform.
- ▶ 13 CFR 125.1

NDAA 2013 Final Rule – LOS

- ▶ Subcontracts to similarly situated entities. A small business concern prime contractor that receives a contract listed in §125.6(a) and spends contract amounts on a subcontractor that is a similarly situated entity shall not consider those subcontracted amounts as subcontracted for purposes of determining whether the small business concern prime contractor has violated §125.6(a), to the extent the subcontractor performs the work with its own employees.
- ▶ Any work that the similarly situated subcontractor does not perform with its own employees shall be considered subcontracted. SBA will also exclude a subcontract to a similarly situated entity from consideration under the ostensible subcontractor rule (§ 121.103(h)(4)).
 - 13 CFR 125.6(c)

QUESTIONS?