

U.S. Army Corps of Engineers South Pacific Division

**BUILDING STRONG and Taking Care of People with
America's Small Business Community!**

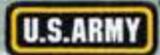
2014 National Veterans Small Business Engagement

LTC Joseph Davis

District Contracting Chief

Albuquerque District

December 10, 2014



US Army Corps of Engineers
BUILDING STRONG[®]
and Taking Care of People!



South Pacific Division Leadership Team

**Division
Commander**



BG Mark Toy, P.E.

**Deputy
Commander**



COL Eric McFadden

**Director
Programs**



Mr. Joe Calcara, SES

**Director
Regional Business**



Ms. Traci Clever, SES, PMP

**Sacramento
District Commander**



COL Mike Farrell

**Los Angeles
District Commander**



COL Kim Colloton, PMP

**Albuquerque
District Commander**



LTC Pat Dagon

**San Francisco
District Commander**



LTC John Morrow



Contracted Services with South Pacific Division



ENGINEERING SERVICES

- Design
- Survey and Mapping
- Construction Inspection
- Investigations
- Restoration
- Mitigation Planting

ENVIRONMENTAL SERVICES

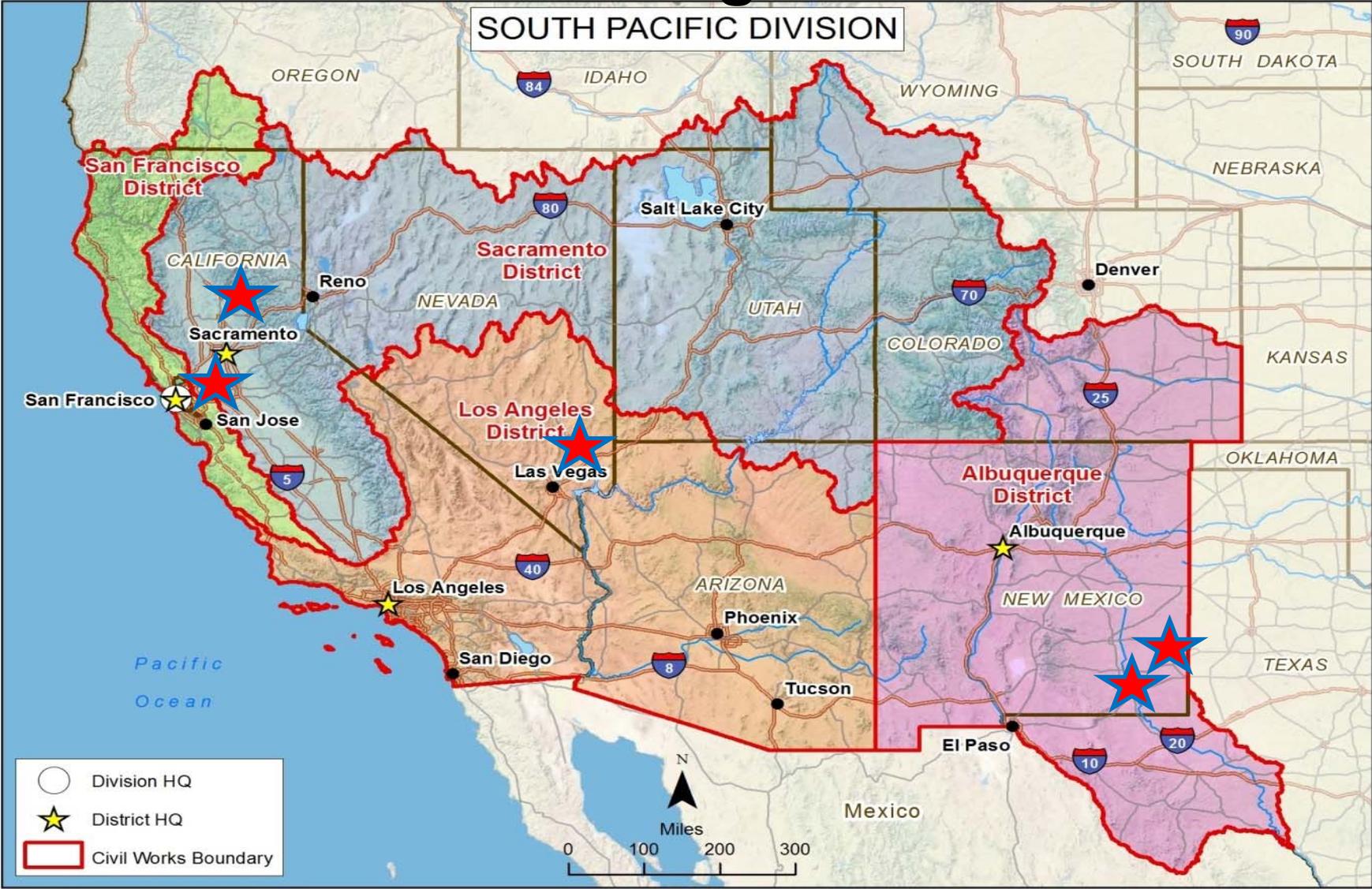
- Remediation
- Studies
- Refuse
- Investigations
- Restoration
- Mitigation Planting
- Military Munitions
- Energy Sustainability

CONSTRUCTION

- Design/Build
- Dredging
- Navigation
- Levee Repair
- Hangers
- Facility Repairs
- Alterations
- Airfields
- MEGA Projects



Our Region



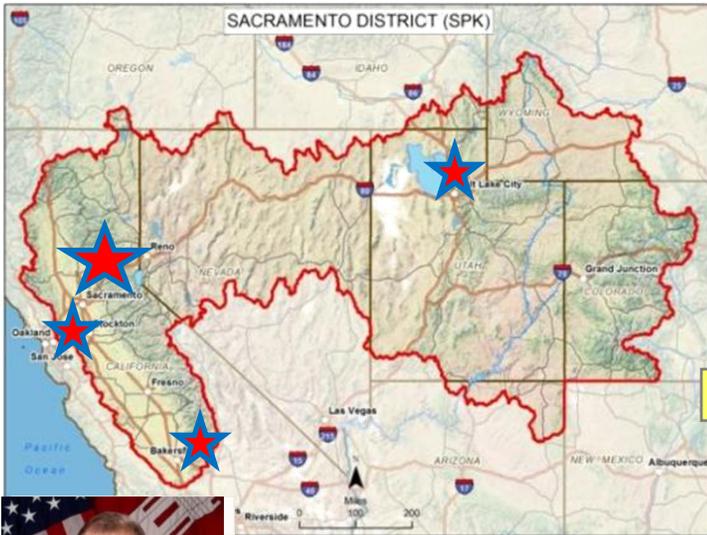
 FY15 Procurement Hot Spots

Sacramento District FY15 Contract Opportunities in short-term

<u>Location</u>	<u>Value</u>	<u>Set-aside</u>	<u>Release Date</u>	<u>PM/POC</u>
TEMP Lodging Facility	>\$10M	TBD	3 rd Qtr	James Tedford 916-557-7153
N. CA/NV Multiple Installations Repair/Refurbishment	\$5M-\$15M	TBD	3 rd Qtr	Various, not yet assigned
Water Distribution System	>\$10M	TBD	4 th Qtr	Duane Balch 916-557-7450
Several new construction IDIQs for Northern CA	>\$10M-\$20M	Various SB	3 rd Qtr	James Tedford 916-557-7450
Several new construction IDIQs for Southern CA	>\$10M-\$20M	Various SB	3 rd Qtr	CPT McDonald 916-557-7140
Various Paving IDIQs				
Northern CA	\$5M-\$10M	TBD	4 th Qtr	Peter Broderick
Central CA	\$1M-5M	TBD	3 rd Qtr	916-557-7430
Southern CA	\$5M-\$10M	TBD	4 th Qtr	
Florin Creek Widening	\$5M-\$10M	TBD	4 th Qtr	Marshall Marik 916-557-7698



Sacramento District



Command Team
Commander & District Engineer
COL Mike Farrell

Deputy District Engineer for Project Management
Ms. Tambour Eller



Flood Risk Reduction



Renewable Energy



Pier Construction

Long-Term Outlook

- Steady CW program \$400M+ for 2 decades
- Levee reinforcement, Dam safety focus
- MP subject to fluctuation, anticipate FSRM/IIS growth
- Facility renovation, utilities, installation environmental
- Renewable energy

Los Angeles District FY15 Contract Opportunities

<u>Location</u>	<u>Value</u>	<u>Set-aside</u>	<u>Release Date</u>
▪ Nellis AFB -F35A Weapons School	\$10M – \$15M	Small Business	2nd QTR Debra Ford 213-452-3979
▪ Nellis AFB – F-22 Flight Simulator Facility	\$10M – \$15M	Small Business	2nd QTR Debra Ford 213-452-3979
▪ Nellis AFB – F35A Maintenance Hangar/AMU	\$30M – \$40M	Unrestricted	2 nd QTR Debra Ford 213-452-3979
▪ Vandenberg AFB – Replace 13th Street Bridge	\$20-\$20 M	Unrestricted	3rd Qtr Debra Ford 213-452-3979
▪ IDIQ Design Build Multiple Award Task Order Contract (MATOC)	\$499M	1-UNR, 1-SB, 1-SDVOSB, 1-8A & 1-HUBZone	2 nd QTR Sandra Oliver-Hall 213-254- 3244
▪ Geotechnical IDIQ	\$5M – \$10M	Unrestricted	2nd QTR James Farley 213-452-3575
▪ Hydrology & Hydraulic	\$1M-\$5M	Small Business	2 nd QTR Rene Vermeeren 213-452-3547



Los Angeles District



Command Team
Commander & District Engineer
 COL Kimberly Colloton, PMP

Deputy District Engineer for Project Management
 Mr. David Van Dorpe, P.E., PMP



Luke & Nellis AFB JSF (F-35) Program



Coastal Storm Damage Protection



Ecosystem Restoration



Mt Charleston, NV (Advanced Measures)



FSRM



VA Facilities Renovation

Long-Term Outlook

- **New Mission Joint Strike Fighter (F35)**
- **Flood Risk Management & Navigation Works**
- **Coastal Storm Damage Protection: San Clemente, Encinitas/Solana Beach, Pismo Beach**
- **Ecosystem Restoration: LA River, Arroyo Secco, Aliso Creek**
- **Emergency Repair Work: Military Installations/Advanced Measures; Breakwater Repairs**
- **Facilities, Sustainment, Restoration & Modernization (FSRM) (Air Force, Army & other Agencies)**



Navigation Repairs

Albuquerque District FY15 Contract Opportunities in short-term

<u>Location</u>	<u>Value</u>	<u>Set-aside</u>	<u>Release Date</u>
<ul style="list-style-type: none"> ▪ Cannon AFB NM Airman/Family Readiness Facility 	\$5M – \$10M	Small Business	1 st QTR Amanda Tapia Pittman 505-342-4825
<ul style="list-style-type: none"> ▪ Cannon AFB NM Design Build SOF Squadron Operations Facility 	\$10M – \$25M	TBD	TBD Tom Bueno 505-342-3244
<ul style="list-style-type: none"> ▪ Ft. Bliss, El Paso, TX Design Build VA Dental Clinic 	\$5M – \$10M	SB MATOC	2 nd QTR Tom Bueno 505-342-3244
<ul style="list-style-type: none"> ▪ Santa Clara, NM Gabion Check Structures 	\$5M – \$10M	SB MATOC	1 st QTR Bernadette Armijo 505-342-3209

AE IDIQ for Civil Design Services SB



Albuquerque District



Command Team

Commander & District Engineer
LTC Patrick J. Dagon

Deputy District Engineer for Project Management

Mr. John D'Antonio Jr., P.E.



San Acacia to Bosque del Apache Levee Project



Continued Support to Santa Clara Pueblo



National Nuclear Security Administration – Los Alamos



Environmental Restoration



Cannon Air Force Base – FY15 - STS Squad Ops



Flood and Fire Support

Long-Term Outlook

- San Acacia Levee Reconstruction and other Civil Works Levee and Environmental Restoration Projects
- Sustainability, Renovation, and Maintenance on our Air Force Installations (MILCON Declining)
 - Post-fire flood support (to include Santa Clara Advanced Measures work)
 - Los Alamos NNSA Program (Construction, Design, and Environmental)
 - FY15 IDIQs – Civil Works Planning (\$9 Million), Surveying (\$9 Million), A-E Civil Works (\$6 Million)

San Francisco District FY15 Contract Opportunities in short-term

<u>Location</u>	<u>Value</u>	<u>Set-aside</u>	<u>Release Date</u>
<ul style="list-style-type: none"> ▪ Dredging Pinole Shoal & Suisun Bay Channel 	\$5M - \$10M	TBD	2 nd QTR David Doak 415-503-6730
<ul style="list-style-type: none"> ▪ Hydraulic & Hydrology & Geomorphology 	\$5M - \$10M	1-SB 1-UNR	2 nd QTR Joseph Viola 415-503-6883
<ul style="list-style-type: none"> ▪ Hydrographic & Topographic 	\$5M - \$10M	1-SB 1-UNR	2 nd QTR Joseph Viola
<ul style="list-style-type: none"> ▪ Geotechnical & Structural Analysis Design 	\$5M - \$10M	1-SB 1-UNR	2 nd QTR Joseph Viola 415-503-6883
<ul style="list-style-type: none"> • Civil & Architectural 	\$5M - \$10M	1-SB 1-UNR	2 nd QTR Joseph Viola 415-503-6883



San Francisco District



★ Corresponds to major locations and projects in the District.



Command Team
Commander & District Engineer
 LTC John Morrow

Deputy District Engineer for Project Management
 Mr. Arijs Rakstins, PMP



M/V Dillard (Debris Removal)



New Renewable Energy Projects



New VA Facilities



Ecosystem Restoration Projects



California Navigation Channel Dredging



Fish Recovery and Lake Operations

Long-Term Outlook

- Dredging requirements are not decreasing
- Initiatives to increase the beneficial reuse of dredging material
- Ecosystem restoration projects are becoming more prevalent
- Further development of renewable energy sources on USACE properties (solar and low flow hydro-turbine generators)
- Increase in partnerships with other Federal Agencies (VA, DoE, GSA, NASA, etc.)
- Maintenance opportunities on our vessels (survey and debris)
- Maintenance and custodial² opportunities at our facilities

South Pacific Division

FY 12-14 Small Business Achievements

	<u>FY12%</u> <u>Achieved</u>	<u>FY13%</u> <u>Achieved</u>	<u>FY14%</u> <u>Achieved</u>	<u>SB %</u> <u>Goals</u>
Small Business	46.81%	55.50%	60.57%	41.5%
SDB	30.08%	41.98%	40.77%	19%
Woman Owned	10.13%	15.15%	12.72%	7%
SDVOSB	9.20%	10.79%	12.21%	4%
Veteran Owned	9.44%	11.09%	10.01%	N/A
HUBZone	12.52%	8.94%	10.58%	11%

**#1 in
USACE**



BUSINESS OPPORTUNITIES OPEN HOUSE

**Talk to Program
Managers!**

**San Francisco,
Albuquerque &
Sacramento
FEB 2015**



**Los Angeles
OCT 2015**

One Stop Service!

Key Contracting Contacts

Principal Assistant Responsible for Contracting (PARC)



Denver Heath



**Regional Chief of Contracting
Jim Bartha**

District Chiefs of Contracting

**LTC Joseph Davis
Albuquerque**



**Daniel Carrasco
Los Angeles**



**Kim Ford
Sacramento**



**Linda Hales
San Francisco**



Key Small Business Contacts

Assistant Director, Regional Small Business Programs



Stan S. Lee, South Pacific Division

Stan.S.Lee@usace.army.mil

(415) 503-6947

District Small Business Specialists



Daniel Curado, Albuquerque District

Daniel.M.Curado@usace.army.mil

(505) 342-3110



Michelle Stratton, Sacramento District

Michelle.d.stratton@usace.army.mil

(916) 557-7641



Mary Spencer, San Francisco and Los Angeles Districts

Mary.E.Spencer@usace.army.mil

(213) 452-3938



Questions?



BUILDING STRONG and Taking Care of People!

