



---

# Business Opportunities with VISN 18 Interior Design

Christina (Chrise) Eddy, NCIDQ  
Interior Designer  
Office of the Director



# Overview



- Responsible for specifying architectural finishes including: flooring, cove base, wall protection, wall finishes, and ceiling finishes, wayfinding, office and medical furnishings, specialty lighting, site furniture and other specialty items.



## Acquisitions and Contractual Authority



Acquisitions and contractual commitments can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government. The ONLY Government officials with such authority are Warranted Contracting Officials. Any discussions of contractual requirements do not constitute contractual direction or authorization of any kind. Future contractual directions, if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



# VISN 18 Interior Design



- Interior Design is part of the VA's mission to fulfill President Lincoln's promise "to care for him who shall have borne the battle, and for his widow, and his orphan" by serving and honoring the men and women who are America's Veterans. To implement the Core Values (I-CARE) in every design.
- Our primary objective is to design a healing environment for our Veterans and provide collaborating and learning spaces for our staff.
- Some of our challenges is getting it 100% right the first time.
- We use NAICS code 337215 Showcase, Partition, Shelving and Locker Manufacturing. Products or Manufactures found in GSA FSS 71 Furniture, and 72 Furnishings and Floor Coverings.



# How Can You Help Us?



## Past Approach:

- Design support
- Sales Support
- Project Management/track orders and oversee installation
- Installation

## Future Approach:

- Same as above but better



# Current/Past Awards



Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
ABQ – Primary Care Areas B. 41	Update Primary Care areas. Furniture already purchased. Artwork may be needed	Less than \$25,000	Artwork?	Finish: 11/15
ABQ- Acute Geriatric Psych. Unit	Furniture and accessories were needed for the Geriatric Psych. Unit	Less than \$25,000	Cubicle curtains?	Finish: 3/15
AMTEX- Renovate Specialty Care Area	Completed, just need one double door storage cabinet	Less than \$25,000	Storage Cabinet	Finish: 12/14



# Current/Past Awards



Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
WTEX- VA257-14-Q-0267	Permian Basin CBOC	\$100,000 - \$250,000	Furnishings/ FSS	Started: 09/14 Finish: 6/14
PHX – 2 Small CBOCs	7,000SF Clinic space, Furniture, cubicle curtains, and artwork	\$100,000 - \$250,000	Furnishings/ Cubicle Curtains/Art work	Finish: 4/15
PHX – Waiting Rooms	Need to replace waiting room furniture	Less than \$25,000	Furnishings/ FSS	Ongoing
PRES – Outpatient MH	Need furnishing, artwork and window film for this new two story building	\$250,000 - \$500,000	Furnishing/ Artwork	Started: 7/14 Finish: 4/15



# Current/Past Awards



Name of Contract	Description	Value of Contract	Incumbent	Expiration Start/Finished
TUC-T-26	System Furniture is needed for an administrative building.	Less than \$25,000	Furnishings/ FSS	Started: 10/14 Finish: 12/14
TUC-B.2 - 3North Renovation	3North is a patient ward that is being renovated. Need patient magnetic boards still.	Less than \$25,000	Furnishings/ FSS	Started: 09/14 Finish: 03/14
TUC- Out Pat. RX Rework	Modular furniture to house medicine is needed.	\$100,000 - \$250, 000	Furnishings/ FSS	Start: 1/15 Finish: 4/15





# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ABQ- Compensation & Pension	Office Furniture maybe needed. However ID was not informed about this project yet	GSA/FSS	3/2016	?
ABQ – Remodel Renal Dialysis	Some Clinical furnishing are needed – In Design	GSA/FSS	1/2016	Less than \$25,000
ABQ- Operating Room Expansion	Furnishings needed in control rooms and supporting offices. – Project on Hold.	GSA/FSS	3/2016	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ABQ - Medical Surgical ICU Consolidation	Clinical Furnishings –On Hold	GSA/FSS	5/2016	?
ABQ - New Acute Psychiatric Unit	MH Furnishings for patient bedrooms, group rooms, dining, and reception. Construction out for bid right 11/18	GSA/FSS	3/2016	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ABQ – New CLC	Furnishing, cubicle curtains and artwork needed for community living center. – In Design	GSA/FSS	8/2015	?
ABQ – Dental Clinic	Furnishings, artwork for the whole Dental Clinic – In Design	GSA/FSS	2/2017	?
ABQ – B41 4A Quadrant, 20 Bed Ward	Furnishing , cubicle curtains, artwork needed for patient bed rooms – In Design	GSA/FSS	6/2016	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ABQ – Expand for Women’s Clinic and OEF/OIF	Furnishing needed for the clinic space, offices and supporting spaces – On Hold	GSA/FSS	1/2017	?
ABQ – Inpatient MH Support Space	Furnishings for group rooms and offices –In Design	GSA/FSS	12/2016	?
ABQ – Modular space for BHCL	Need furnishings and artwork – In Construction	GSA/FSS	6/2015	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
AMTEX- Step Down Unit	Clinical Furnishings, cubicle curtains, and artwork are needed – Needs Design	GSA/FSS	2/2017	?
AMTEX - New ED	Clinical Furnishings, Artwork, signage and cubicle curtains are needed – In Construction	GSA/FSS	9/2015	?
AMTEX – Rehab. And Prosthetics	Furnishings, artwork are needed – In Design	GSA/FSS	11/2017	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
AMTEX - Primary Care Clinic	Clinical furnishings and artwork are needed. – In Design	GSA/FSS	10/2016	?
AMTEX – CLC	Clinical Furnishings, cubicle curtains, signage, and artwork is needed – In Design	GSA/FSS	12/2016	?
WTEX- FT Stockton CBOC	New Furniture and Artwork	GSA/FSS	Late 2015	Less than \$25,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
WTEX- CLC Cottages	A more home like environment, using existing and purchasing new furnishings. Artwork will also be needed.	GSA/FSS	1/2016	\$100,000 - \$250,000
WTEX- San Angelo CBOC expansion	New furniture to match existing furniture	GSA/FSS	Late 2016	\$100,000 - \$250,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ELP - Renovate Food Court	Furnishes needed for booths or tables – In Construction	GSA/FSS	9/2015	Less than \$25,000
ELP – Surgical Specialty	Some clinical furnishings needed. - On hold	GSA/FSS	12/2016	Less than \$25,000
ELP – Imaging Suite	Some furnishings needed – In Design	GSA/FSS	9/2015	Less than \$25,000





# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
ELP – Dental & Prosthetics	Furnishings, artwork needed for these areas – A/E selection	GSA/FSS	1/2016	\$100,000 - \$250,000
PHX – Expand ED	Furnishings are needed – On Hold	GSA/FSS	11/2016	\$250,000 - \$500,000
PHX – B5 & B6 Dental	Furnishing still needed for reception and waiting room, and art needed – In Design	GSA/FSS	12/2016	\$100,000 - \$250,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
PHX – B1 Clinical Expansion	Clinical furnishes needed – In Design	GSA/FSS	12/2016	\$100,000 - \$250,000
PHX- CLC Transformation Phase 2	Furnishings, cubicle curtains, and artwork needed to match existing. - On Hold	GSA/FSS	2017?	\$100,000 - \$250,000
PHX – Outpatient Behavioral Health	Furniture, signage, artwork is needed – In Design	GSA/FSS	12/2016	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
PRES – Wayfinding	Wayfinding package is needed for the campus	GSA/FSS	5/2015	\$100,000 - \$250,000
PRES – Primary Care B. 117	Furnishings, signage and cubicle curtain to match exist. needed. Design services needed – In Design	GSA/FSS	1/2017	?
PRES – B. 107 Audiology & Eye Clinic	Furnishings, signage needed to match exist. Design Services are needed – Pending	GSA/FSS	12/2016	?



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
PRES – Expand Rehab Medicine & Supply	Furnishings, cubicle curtains and signage needed, and design services – In Design	GSA/FSS	4/2017	Less than \$25,000
PRES – Lab and Pharmacy	Lab and Pharmacy furnishing, and office furnishings, and design services are needed – In Design	GSA/FSS	6/2017	?
PRES – Lake Havasu & Anthem CBOC	Some Furnishes needed to match exist. And design services needed	GSA/FSS	2016	Less than \$25,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
TUC- ICU Refresh	Furnishings to include: Nurse Station, Modular Casework, and System's Furniture. Cubicle Curtains are also needed – In Design	GSA/FSS	10/2015	\$100,000 - \$250,000
TUC- Mammography	Furnishes to include: Waiting room, changing room and work room – In Design	GSA/FSS	12/2015	Less than \$25,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
TUC- PACT expansion	Furnishings to include: exam room, work areas, offices, conference rooms, and other support areas. Cubicle curtains?, and artwork is needed - Pending	GSA/FSS	9/2016	\$250,000 - \$500,000
TUC- B95 Domiciliary	Furnishings to include: patient room, common rooms, waiting rooms, outdoor furniture, and offices – Awarded to GC	GSA/FSS	9/2016	\$100,000 - \$250,000



# Opportunities Forecast 2015-2016



Requirement	Description	Anticipated parameters (e.g. contracting vehicles)	Anticipated date needed	Range of Value \$
TUC- B67 MH add.	Furnishings to include: patient room, common rooms, waiting rooms, outdoor furniture, and offices – In Design	GSA/FSS	9/2016	\$100,000 - \$250,000
TUC-Green Valley CBOC	Furnishing already purchased but need cubicle curtains, artwork, etc. - On Hold	GSA/FSS	7/2016	Less than \$25,000
TUC-Northwest CBOC	Furnishing to follow PACT, and artwork – On Hold	GSA/FSS	2016	\$150,000



# Q&A



## Contacts:

- ABQ, NM – Rebekah Gonzales, Interior Designer, 505-265-1711 x5478
- Amarillo, TX – Linda Caverly, Interior Designer, 806-354-7887
- West Texas, TX (Big Springs) – Logistic Chief, Carlla McCullough, (432) 263-7361 x7459
- El Paso, TX -
- PHX, AZ – Linda Beaton, Interior Designer, 602-277-5551 x6823
- Northern Arizona (Prescott) –
- Southern Arizona (Tucson) – Chrise Eddy, Interior Designer, 520-792-1450 x 6438
  
- [www.fedbid.com](http://www.fedbid.com)
- eBuy @ [https://www.ebuy.gsa.gov/advantage/ebuy/start\\_page.do](https://www.ebuy.gsa.gov/advantage/ebuy/start_page.do)

## Questions?