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# Business Opportunities Session

## *Office of Construction & Facilities Management (CFM)*

Facilities Acquisition Directors

December 9-11, 2014



# CFM Overview



## Vision:

- Be the trusted leaders in delivering healthcare and other facilities for our Nation's Veterans.

## Mission:

- Advance VA's mission in support of our Nation's Veterans by planning, designing, constructing and acquiring major facilities, and setting design and construction standards.



# CFM Overview



## Responsible for:

- Planning, designing, and constructing all major construction projects greater than \$10 million.
- Acquiring real property for use by VA elements through the purchase of land and buildings, as well as lease acquisitions.
- Managing facility sustainability, seismic corrections, physical security, and historic preservation of VA's facilities.
- Delivering to Veterans, high quality buildings, additions, large scale renovations, and structural enhancements.



## Acquisitions and Contractual Authority



- **Acquisitions and contractual commitments** – can only be made by Government officials having expressed authority to enter into such agreements on behalf of the United States Government.
- **Warranted Contracting Officials** – the ONLY Government officials with such authority.
- **Contractual direction** – if ANY, shall ONLY come from the cognizant Department of Veterans Affairs Warranted Contracting Officer.



# Major Construction Program



- **Primary Objective:**
  - Increase small business opportunities
- **Challenges:**
  - Bonding capacity
  - Performing 15% of construction work on large projects in accordance with Federal Acquisition Regulation (FAR)
- **Primary NAICS:**
  - 236220 – Commercial and Institutional Building Construction
  - 237990 – Other Heavy and Civil Engineering Construction



# Architect-Engineer Services



- **Primary Objective:**
  - Increase small business opportunities
- **Challenges:**
  - Performing 51% of the work for A-E contracts in accordance with FAR clause 52.21-14 Limitations on Subcontracting
  - The DCAA audit process
- **Primary NAICS:**
  - 541310 – Architectural Services



# Leasing Program



- **Primary Objective:**
  - Increase small business opportunities
- **Challenges:**
  - Limited number of VOSB/SDVOSB interests on larger projects
- **Primary NAICS:**
  - 531120 – Lessors of Nonresidential Buildings



# Contract Awards



## Largest Contracts Awarded to SDVOSB Vendors in FY14

Contract No.	Contractor Name	Description	Award Date	Contract Value	Est. Completion Date
VA101F-14-C-0040	G&C Fab-Con LLC	Cape Canaveral National Cemetery - CONSTRUCTION	9/30/2014	\$35,226,000.00	11/23/2016
VA101F-14-C-0035	C&C Contractors, LLC	Tallahassee National Cemetery Construction of a new National Cemetery	9/30/2014	\$26,800,443.16	10/15/2016
VA101F-14-C-0028	Blue Cord Design and Construction, LLC	Bay Pines Construction Renovation of Two D-Wings on levels 3 and 5 of the Main Hospital B100 VAMC Bay Pines FL.	8/21/2014	\$9,294,857.00	11/11/2016
VA101F-14-C-0017	Concentric Group, LLC	MRI Relocation at VAMC Manhattan Campus, New York, NY	6/2/2014	\$4,697,256.22	3/15/2015
VA101F-14-C-0018	G&C Fab-Con LLC	Ground Floor, Phase 1-A for Manhattan, NY	6/12/2014	\$4,184,000.00	2/14/2015
VA101F-14-C-0016	G&C Fab-Con LLC	Fort Jackson Phase 1B Sole Source Re-procurement after T4D	5/16/2014	\$1,326,057.00	11/28/2014
VA101F-14-J-0102	Labat Environmental Inc	BHHCS EIS	5/12/2014	\$699,927.00	11/5/2015
VA101F-14-J-0122	Vali Cooper International, LLC	VCI, Central, Program, Project and Construction Management	5/28/2014	\$575,328.00	2/29/2016
VA101F-14-F-0317	Premier Mechancial Group, Inc	Atlanta VAMC CHP installation Project Commissioning and Construction management Support for the VA	9/30/2014	\$546,992.00	9/29/2015

**A total of \$97.3 million was awarded to VOSB/SDVOSB in FY14.**





# FY2015 Forecast Opportunities



## VHA Major 2015 Forecast Opportunities

Region	Location	Project Number	Phase	Project Description	Proposed Qtr FY15
Central	Dallas, TX	-	Land Acquisition	Land Acquisition	Q4
Central	Louisville, KY	603-320	Construction Documents	New Medical Center	Q4
Central	St Louis, MO	-	Land Acquisition	Land Acquisition	Q4
Central	St Louis, MO (JB)	657-313	Construction	Energy Plant Demo	Q2
East	Canandaigua, NY	528-400A	Construction	OPC - Phase 1	Q4
East	Manhattan, NY	630-600J	Construction	Inpatient Privacy Renovations Phase 1	Q2
East	Manhattan, NY	630-600U	Construction	Electrical Equipment Relocation - 2A & 2B	Q3
East	Manhattan, NY	630-600P	Construction	Ground Floor Renovation Phase 1B	Q2
East	Manhattan, NY	630-600Q	Construction	Ground Floor Renovation Phase 2A	Q4
East	Manhattan, NY	630-600T	Construction	Ground Floor Renovation Phase 2B	Q3
East	Perry Point, MD	512-173	Construction Documents	Replacement CLC	Q1
East	San Juan, PR	672-085C	Construction	Bed Tower Demo and Seismic Retrofit	Q3
East	Tampa, FL	673-900	Schematic/Design Development Awards	New Bed Tower Schematic & DDs	Q1
East	Tampa, FL	673-900D	Construction	New Bed Tower	Q4
West	American Lake, WA	663-403	Schematic/Design Development Awards	Phase 1 - Building 18 Renovation	Q1
West	American Lake, WA	663-403	Construction Documents	Phase 1 - Building 18 Renovation	Q3
West	Livermore, CA	640-423	Schematic/Design Development Awards	Livermore Realignment and Closure Phase 5 - Eng Log Bldg	Q3
West	Livermore, CA	640-423	Construction Documents	Livermore Realignment and Closure	Q2
West	Long Beach, CA	600-405	Construction	Seismic Corrections- Demo Bldgs 4 and T162	Q2
West	Long Beach, CA	600-405	Construction	Seismic Corrections- Mental Health & CLC	Q4
West	Palo Alto, CA	640-424	Construction	Research VMU Building	Q4
West	Portland, OR	648-077	PD/Schematic Design Awards	Upgrade Building 100/101 for Seismic Retrofit & Renovation	Q3
West	San Diego, CA	664-401	Construction	SCI and Seismic Building 11 and Parking	Q4
West	West Los Angeles, CA	691-108	Schematic/Design Development Awards	New Tower & B500 Seismic Corrections	Q2
West	West Los Angeles, CA	691-406	Construction Documents	Seismic Corrections 11 Buildings (B205/B208)	Q2
West	West Los Angeles, CA	691-406	Construction	Seismic Correction - 12 Buildings; Bldg 205	Q4



# FY2015 Forecast Opportunities



## NCA Major 2015 Forecast Opportunities

Region	Location	Project Number	Phase	Project Description	Proposed Qtr FY15
Central	Ft Sam Houston (NC), TX	846	Construction	Cemetery Phase IIB Historic	Q3
East	Morovis (Bayamon), PR	871-031	Master Plan Schematic/Design Development Awards	Replacement Cemetery	Q2
East	Western (Elmira), NY	936-002	Master Plan Schematic/Design Development Awards	New National Cemetery - Phase 1 Develop	Q2
East	Western, NY	-	Land Acquisition	Land Acquisition	Q4
West	NMCP Honolulu, HI	899-026	Construction	Columbarium & Cemetery Improv	Q2
West	Southern Colorado, CO	933-002	Master Plan Schematic/Design Development Awards	New Cemetery	Q2



# FY2015/2016 Forecast Opportunities



## Choice Act Leases

Location	Description	Size (NUSF)	Planned Quarter
Cape Girardeau, MO	Community Based Outpatient Clinic	43,000	FY15 Q3
Chico, CA	Community Based Outpatient Clinic	42,000	FY15 Q3
Chula Vista, CA	Community Based Outpatient Clinic	31,000	FY15 Q3
Johnson County, KS	Community Based Outpatient Clinic	22,910	FY15 Q3
Tyler, TX	Outpatient Clinic	48,425	FY15 Q3
West Haven, CT	Community Care Center	45,000	FY15 Q3
Worcester, MA	Community Based Outpatient Clinic	40,000	FY15 Q3
Brick, NJ	Community Based Outpatient Clinic	60,000	FY15 Q4
Charleston, SC	PCA	75,000	FY15 Q4
Chattanooga, TN	Community Based Outpatient Clinic	75,000	FY15 Q4
Cobb County, GA	Community Based Outpatient Clinic	64,000	FY15 Q4
Lincoln, NE	Community Based Outpatient Clinic	72,000	FY15 Q4
Lubbock, TX	Community Based Outpatient Clinic	94,000	FY15 Q4
Myrtle Beach, SC	Community Based Outpatient Clinic	84,000	FY15 Q4
Redding, CA	Community Based Outpatient Clinic	77,000	FY15 Q4
San Diego, CA	Community Based Outpatient Clinic	99,986	FY15 Q4
Albuquerque, NM	Research	80,000	FY16 Q1
Hines, IL	Research	164,000	FY16 Q1
Houston, TX	Research	48,000	FY16 Q1
San Antonio, TX	Community Based Outpatient Clinic	190,800	FY16 Q1
Phoenix, AZ	Outpatient Clinic	203,000	FY16 Q1
Honolulu, HI	Outpatient Clinic	66,000	FY16 Q2
New Port Richey, FL	Outpatient Clinic	114,000	FY16 Q2
Ponce, PR	Outpatient Clinic	114,300	FY16 Q2
Tulsa, OK	Community Based Outpatient Clinic	140,000	FY16 Q2

## Ongoing Leases

Location	Description	Size (NUSF)	Planned Quarter
Charlotte Hall, MD	Outpatient Clinic	17,741	FY15 Q2
LaCrosse, WI	Community Based Outpatient Clinic	15,997	FY15 Q2
South Hillsborough, FL	Outpatient Clinic	50,000	FY15 Q2
Rochester, NY	Outpatient Clinic	84,000	FY15 Q2



# Points of Contact



- **AE & Construction Contracting Policy Director**
  - Robert Capers, Director, (202) 632-4672
- **Central Region**
  - Katie Kuehn, Facilities Acquisition Director, (224) 610-3560
  - Todd Sanders, Operations Director
- **Eastern Region**
  - Janice Speth, Facilities Acquisition Director, (240) 494-2950
  - Andrew Keirn, Operations Director
- **National Region**
  - Chris Krygos, Facilities Acquisition Director, (202) 632-4672
  - Mark Tillotson, Operations Director



# Points of Contact



- **Western Region**
  - Euclides Barrera, Facilities Acquisition Director, (707) 562-8277
  - Leonardo Flor, Operation Director
- **Real Property Service**
  - Jessica Kaplan, Director, (202) 632-4641



# Valuable Websites



1. Office of Construction & Facilities Management
  - [www.cfm.va.gov](http://www.cfm.va.gov)
2. Office of Small and Disadvantaged Business Utilization (OSDBU)
  - [www.va.gov/osdbu](http://www.va.gov/osdbu)
3. OSDBU VetBiz
  - [www.vetbiz.gov](http://www.vetbiz.gov)
4. Federal Business Opportunities
  - [www.fbo.gov](http://www.fbo.gov)
5. VA Forecast of Contracting Opportunities
  - <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>
6. 2015 President's Budget Request for VA
  - [www.va.gov/budget](http://www.va.gov/budget)



# Questions

